

CHINESE BUSINESS LEADERS AWARDS 2017



Open for public
nomination
until 20
October 2017

NOMINATION FORM FOR “DEAL MAKER OF THE YEAR”

Confidentiality Clause

All nominations will be kept confidential, available only to the judging panel, and kept in a secure location during the judging process. All applications and related documents will be kept confidential and not to be reproduced/ distributed/ communicated without expressed written consent of the contest entrant (except to members of the judging panel).

Disclaimer

We reserve the right to make any amendment to the award category, judging criteria and nomination process where necessary under the supervision of the Judging Panel.

DEAL MAKER OF THE YEAR

This award recognises the most important corporate deals across the UK, Open to MBO, MBI, M&A and Private Equity Deals of any size, entries are welcome from those involved in making the deal happen, including funders, advisers and professionals.

Judging Criteria

1. Successful deals made and closed by the individual in the past 12 months (with supporting evidence)
2. Size of the deals and significance to the market/ sector/ organisation
3. Value added to the clients and other counterparties involved in the deals
4. Role, involvement and influence of the individual in putting the deals together
 - The strategic nature of work conducted
 - The scale and complexity of work conducted
 - Whether the work was conducted independently by the individual or collectively with strong influence/ leadership from the individual.
 - Whether any ground breaking or innovative solutions are provided.
5. Individual's quality and competency as an outstanding deal maker
 - Negotiation, influencing and deal-closing skills
 - Innovative in providing great solutions to clients
 - Resource leveraging and deal bridging skills
 - Agility in solving with complex problems or situation

Eligibility

The nominees must be:

- Of Chinese origin,
- Based in the UK,
- Exceptional individuals whose vision, leadership, management and innovation have helped their organisations achieve financial or strategic success, or helped shape the industry in which they operate

Process

Nomination

Nomination open to the public through various channels until 20 October 2017.

Initial Screening of Applications

A team of Award Advisers will lead the nomination process in each category and take responsibility for the due diligence of candidates. Extensive research is done on each nomination following which the top 3 finalists in each Award category will be submitted to the Judging Panel for final deliberations.

Judging Panel Deliberation

Under stringent, objective and transparent criteria, the finalists are judged by a prominent judging panel comprising respected management strategists, corporate and public-sector personalities.

One winner, in each award category, will be selected from the finalists based on the deliberation and votes from the 5 members of the prominent judging panel.

(Note: vote tallies will not be made available to the public, or to the nominees)

Winner Announcement and Award Ceremony

One winner in each award category will be announced and presented with the Award Trophies at the Awards Ceremony on 8 November 2017.

(Note: please keep the evening of 8 November 2017 free and the shortlisted three finalists will be invited to the Award Ceremony.)

NORMINATION FORM

Section 1: Nominee General Information

First name:	
Last name:	
Email:	
Phone:	
Organisation:	
Job title:	
Industry/ Sector:	
Brief description of the nominee's job function/ responsibility in the organisation (within 300 characters):	
Brief description of the nominee's profile (within 300 characters):	

Section 2: Nominee Qualifying Information

<p>Please list successful deals made and closed by the nominee in the past 12 months (within 500 characters):</p>	
<p>Please provide details of these deals, including size and significance to the market/ sector/ organisation (within 1,000 characters):</p>	
<p>Please outline the values added to the clients and/or other counterparties involved in the deals (within 1,000 characters):</p>	
<p>Please specify the role, involvement and influence of the nominee in putting together the deals (within 1,000 characters):</p> <p>(in respect of the strategic nature of work conducted, scale and complexity of work conducted, whether the work was conducted independently by the nominee, and whether any ground breaking or innovative solutions are provided etc.)</p>	

<p>Please describe quality and competency of the nominee as an outstanding deal maker, and provide examples (within 500 characters):</p> <p>(in respect of negotiation, influencing and deal-closing skills, innovative in providing great solutions to clients, resource leveraging and deal bridging skills, and agility in solving with complex problems or situation etc.)</p>	
<p>Addition information of the nominee, e.g. other achievement, qualification, recognition, and/or community work (optional):</p>	

Section 3: Nominator Information

First name:	
Last name:	
Email:	
Phone:	
Organisation:	
Job title:	
Industry/ Sector:	
Relationship with the nominee:	
Do you have the consent from the nominee to submit this nomination?:	
Additional information of the nominator (optional):	